

# Purchase profile: Development real estate for residential ownership

Brief description	Acquisition of plots and existing properties for realisation of residential real estate projects (condos, single-family houses, semi-detached houses).
Region/location	<ul> <li>Urban centres with conurbations</li> <li>Cantonal and regional centres in German-speaking Switzerland</li> </ul>
Type of real estate	<ul> <li>Properties in need of renovation or with potential for conversion</li> <li>Apartment buildings with potential for expansion, e.g. addition of other storeys</li> <li>Properties for demolition</li> <li>Undeveloped plots</li> </ul>
Developments	Infrastructure provision must be ensured as a minimum for large development projects. Ideally, there will already be an approved design plan in place.
Purchasing volume	From CHF 2 million
Type of transaction	No restrictions. Club deals and other collaborative models also possible.
Other information	Properties that are listed or have sites registered as contaminated also possible.

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### Purchase profile: Investment properties with potential

Brief description	Acquisition of existing investment properties with potential for expansion or plots for the development of rental properties.
Region/location	<ul> <li>Urban centres with conurbations</li> <li>Cantonal and regional centres in German-speaking Switzerland</li> <li>Ticino with a focus on Lugano, Bellinzona, Ascona, Locarno</li> <li>Logistics properties in conveniently situated locations only</li> </ul>
Type of real estate	<ul> <li>Existing properties (residential/office/commercial/logistics/hotels/special properties)</li> <li>Properties in need of renovation or with potential for conversion</li> <li>Development projects</li> <li>Undeveloped plots</li> </ul>
Developments	Infrastructure provision must be ensured as a minimum for large development projects. Ideally, there will already be an approved design plan in place.
Purchasing volume	From CHF 5 million
Type of transaction	No restrictions. Club deals and other collaborative models also possible.
Other information	Properties that are listed or have sites registered as contaminated also possible.



## Purchase profile: Investment properties with residential focus

Brief description	Acquisition of existing apartment buildings and projects.
Region/location	<ul><li> Urban centres with conurbations</li><li> Cantonal and regional centres in German-speaking Switzerland</li></ul>
Type of real estate	<ul> <li>Existing properties with at least 80% residential use</li> <li>Commercial use of basement level is permitted</li> <li>New or older buildings</li> <li>Properties in need of renovation also possible</li> <li>Development projects</li> <li>Undeveloped plots</li> </ul>
Developments	<ul> <li>For large development projects, infrastructure provision must be ensured and there must be an approved design plan in place</li> <li>Ideally, there will be planning permission in place for the project</li> </ul>
Purchasing volume	From CHF 5 million
Type of transaction	Asset deal preferred.
Other information	Properties that are listed or have sites registered as contaminated also possible.



### Purchase profile: Inventory of commercial properties

Brief description	Acquisition of existing commercial properties.
Region/location	<ul><li> Urban centres with conurbations</li><li> Cantonal and regional centres in German-speaking Switzerland</li></ul>
Type of real estate	<ul> <li>Existing properties with at least 85% commercial use</li> <li>New or older buildings</li> <li>Properties in need of renovation also possible</li> <li>Properties with/without vacancies</li> </ul>
Purchasing volume	From CHF 5 million
Type of transaction	Asset deal preferred.
Other information	Properties with sites registered as contaminated also possible.

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### Purchase profile: Trophy properties in the city of Zurich

Brief description	Acquisition of existing investment properties with the option to create a high-end top-floor or penthouse apartment for own use.
Region/location	<ul> <li>Very central, desirable location within the city of Zurich with a focus on District One.</li> </ul>
Type of real estate	<ul> <li>Existing properties (residential/office/high-street retail/commercial)</li> <li>Properties in need of renovation or with potential for conversion</li> <li>Development projects</li> </ul>
Purchasing volume	From CHF 10 million
Type of transaction	No restrictions.
Other information	Properties that are listed or have sites registered as contaminated also possible.